

Message Text

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ACTION SS-30

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TO SECSTATE WASHDC 2588

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EXDIS

EO 11652 GDS
TAGS: MASS, TU, US
SUBJECT: ELECTRONIC WARFARE

DEPARTMENT PASS SECDEF AND CINCEUR

REF: STATE 15967

1. INTENSIVE CONSULTATIONS WITH VISITING STATE-DEFENSE TEAM HAVE PRODUCED AGREEMENT ON FOLLOWING SCENARIO FOR RE-OPEING E-W DIALOGUE WITH TURKS.
2. WE WILL BEGIN BY INFORMING TURKS OF SIZE OF FY74 GRANT MAP FOR TURKEY (EXCLUSIVE OF THE ADDITIONAL AMOUNT FOR SOLUTION OF E-W PROBLEM, \$61.2 MILLION INCLUDING PCH AND T). WE WILL POINT OUT THAT PERCENTAGEWISE, THIS ALLOCATION TO TURKEY REPRESENTS LARGER SHARE OF GLOBAL NOA THAN IN PREVIOUS TWO YEARS. THIS WILL ESTABLISH BASIS FOR OUR SUBSEQUENT DEPICTION OF E-W ADD-ON AS BEING TRULY ADDITIVE.
3. WE WILL NEXT DISCUSS US LEGAL SITUATION AS REGARDS FUNDING OF MILITARY ASSISTANCE OUTSIDE MAP, POINTING OUT THAT NO LEGAL BASIS EXISTS FOR SUCH EXTRA-MAP FUNDING. WE WILL EXPLAIN THAT E-W, LIKE OTHER DEFENSE NEEDS, SHOULD TAKE ITS NORMAL PLACE IN COMPETITION FOR RESOURCES, BOTH NATIONAL RESOURCES AND THOSE COMING FROM OTHER COUNTRIES.
4. WE WILL THEN EXPLAIN THAT IN CONSIDERATION OF (A) PAST
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HISTORY OF UNDERSTANDINGS ON E-W SUBJECT, (B) TURKISH DISAPPOINTMENT AT WHAT TURKEY REGARDED AS US FAILURE TO RESPOND TO LEGITIMATE TURKISH NEEDS AND US COMMITMENTS, AND (C) OUR DESIRE TO ELIMINATE THIS ISSUE AS BONE OF

CONTENTION BETWEEN THE TWO COUNTRIES, SPECIAL EFFORT IS BEING MADE IN WASHINGTON TO PRODUCE SOME ADDITIONAL MAP FUNDS FOR TURKEY THIS YEAR. WE HOPE AND HAVE REASON TO BELIEVE THAT ADDITIONAL MAP AMOUNT OF AS MUCH AS \$7 TO 10 MILLION MIGHT BE FOUND. THIS MONEY, OF COURSE, WILL HAVE TO BE TAKEN OUT OF OTHER COUNTRIES' PROGRAMS.

5. WE WILL CONCLUDE BY EMPHASIZING THAT THIS OFFER CANNOT BE REPEATED IN SUBSEQUENT FISCAL YEARS. BEGINNING IN FY75, E-W WILL HAVE TO TAKE ITS PLACE ALONG WITH OTHER TURKISH NEEDS IN REGULAR MAP PROGRAM AS ONE OF NUMBER OF PRIORITIES, AND AS SUCH WILL BE TAKEN INTO ACCOUNT AS WE ASSESS GLOBAL NEEDS.

6. DEPARTMENT WILL NOTE THAT APPROACH DESCRIBED ABOVE AVOIDS RAISING QUESTION OF TURKEY'S E-W REQUIREMENTS, AND IN EFFECT CONSTITUTES OFFER OF CASH PAYMENT TO SETTLE PAINFUL OUTSTANDING ISSUE. WE BELIEVE THAT AN APPROACH BASED ON REQUIREMENTS WOULD BE FRAUGHT WITH PITFALLS AND WOULD END UP WITH MUCH HIGHER PRICE TAG THAT WE ARE PREPARED TO PAY. NONETHELESS, SINCE OUR OBJECT IS TO CLOSE-OUT COMMITMENTS CONTAINED, OR THOUGHT TO BE CONTAINED, IN 1962 MOU AND ASSOCIATED DOCUMENTS, WE WANT TO ALLOW TURKS TO VIEW EXTRA-MAP AS BEING FOR PROCUREMENT OF E-W ITEMS IF THEY WISH TO LOOK AT IT IN THIS LIGHT. WE THEREFORE WILL GIVE THEM TIME TO PRODUCE SUGGESTION THAT EXTRA MONEY MIGHT BE USED IN WHOLE OR IN PART FOR NON-E-W REQUIREMENTS. IF THEY FAIL TO COME UP WITH THIS IDEA, WE WILL FIND WAY TO INJECT IT AT SOME POINT IN DIALOGUE.

7. WE PROPOSE TO BEGIN DISCUSSION AT ACTING DEPUTY CHIEF OF MISSION-DIRECTOR GENERAL OF INTERNATIONAL SECURITY AFFAIRS (YAVUZALP) LEVEL. AS NEGOTIATION PROCEEDS, IT MAY PROVE TACTICALLY ADVISABLE FOR DISCUSSION TO BE ELEVATED TO AMBASSADOR-SECRETARY GENERAL OR AMBASSADOR-FOREIGN MINISTER LEVEL. BY STIMULATING DIALOGUE AT THE \$7-10 MILLION LEVEL, WE WILL BE OPENING WITH FIGURE THAT WILL NOT BE SO LOW AS TO CREATE BAD ATMOSPHERE,
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BUT WILL STILL LEAVE ROOM FOR NEGOTIATION (IF NECESSARY UP TO FULL \$15 MILLION OF EXTRA-MAP PLUS \$2 MILLION OFFERED EARLIER, BUT HOPEFULLY CONCLUDING BELOW THAT FIGURE).

8. VISITING TEAM HAS EXPLAINED TO US PROCESS BY WHICH CONGRESS IS NOTIFIED OF MAP ALLOCATIONS, WITH ADMINISTRATION RETAINING FLEXIBILITY TO ALTER COUNTRY PROGRAMS 10 PERCENT UPWARD. IN VIEW OF FORTHCOMING E-W NEGOTIATIONS, WE RECOMMEND THAT THIS INFORMATION BE CLASSIFIED WHEN IT IS PASSED TO CONGRESS, AND THAT FIGURE FOR TURKEY BE STATED 10 PERCENT BELOW \$76.2 MILLION WHICH REPRESENTS POTENTIAL MAXIMUM. IF WE ARE ABLE TO SETTLE THIS MATTER FOR LESS THAN WE ARE AUTHORIZED TO OFFER, WE DO NOT WANT TURKS TO LEARN

LATER ON, WHEN THIS INFORMATION IS DECLASSIFIED, THAT MORE
WAS AVAILABLE THAN THEY GOT.

9. ACTION REQUESTED: IN ORDER TO INITIATE PROCESS DESCRIBED
ABOVE, WE NEED AS EARLY AS POSSIBLE ASSURANCE THAT MAP
FIGURES GIVEN IN REFTTEL ARE FIRM, AND AUTHORITY TO DISCLOSE
\$61.2 MILLION FIGURE TO TURKS.
MACOMBER

NOTE BY OC/T: NOT PASSED ABOVE ADDRESSEES.

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